

Request for Proposals (RFP)
3D Screening Mammography System
Mobridge Regional Hospital & Clinics

Issue Date: September 23, 2026

Proposal Due Date: October 7, 2026, by 5:00 p.m. CT

Required Project Completion: July 31, 2027

Introduction

Mobridge Regional Hospital & Clinics (MRH&C) is soliciting competitive proposals from qualified vendors for the purchase and turnkey implementation of one (1) new 3D screening mammography system at Mobridge Regional Hospital in Mobridge, South Dakota.

MRH&C intends to replace its existing mammography system with a complete 3D mammography system that supports high-quality breast screening imaging and can be fully implemented no later than July 31, 2027.

Project Location

Mobridge Regional Hospital & Clinics
1401 10th Ave W
Mobridge, SD 57601

Site visits may be arranged upon request by contacting Courtney Stambach at Courtney.Stambach@mobridgehospital.org, RT(R) at or Trudy Kemnitz, RT(R) at Trudy.Kemnitz@mobridgehospital.org.

Scope of Work

The selected vendor shall provide a complete turnkey mammography system, including, but not limited to:

Equipment and Technology

- One (1) new FDA-approved digital mammography system capable of 2D and 3D digital breast tomosynthesis for screening mammography.
- All acquisition workstation components and monitors required for operation.
- Standard compression paddles and accessories necessary for routine screening mammography. (Specifics?)
- Upgraded CAD system and licensing
- DICOM connectivity and compatibility with MRH&C's existing imaging environment.
- All required software and licenses necessary for clinical operation.

Installation and Services

The proposal must include all services necessary to place the system into clinical use, including:

- Delivery and placement.
- Installation and system configuration.
- Calibration, testing and commissioning.
- DICOM/PACS connectivity and required system integration.
- Applications and end-user training.
- Identification of any electrical, networking, cybersecurity, room/site preparation or other work that must be completed by MRH&C.
- Coordination with MRH&C staff throughout implementation and go-live.

The vendor must clearly identify any required work, equipment, software or expense not included in its proposal.

Technical Specifications

Vendors must clearly describe the proposed equipment and confirm compliance with the following minimum requirements:

- Designed and FDA-approved for mammography.
- 3D digital breast tomosynthesis capability for routine screening mammography.
- Appropriate 2D screening capability/workflow.
- Upgraded CAD system and licensing.
- DICOM connectivity.
- Cybersecurity protections appropriate for network-connected medical equipment.
- Complete screening mammography workstation/acquisition environment.
- Manufacturer-supported software and hardware.
- Minimum of one-year full parts-and labor warranty and ongoing service options.

MRH&C does **not** require diagnostic mammography, breast biopsy, needle localization, contrast-enhanced mammography or other diagnostic/interventional breast-imaging capabilities.

Trade-In of Existing System

MRH&C currently owns a 2010 Hologic Selenia that may be traded as part of this purchase. Each vendor must provide an optional trade-in allowance, including removal of the existing system. The trade-in allowance must be stated separately from the price of the proposed new system so MRH&C can evaluate:

New System and Implementation Price: \$ _____

Trade-In Allowance: \$ _____

Net Price After Trade-In: \$ _____

MRH&C reserves the right to accept or decline the proposed trade-in.

Proposal Requirements

Proposals must include:

- Vendor/company information and qualifications.
- Manufacturer, model and description of the proposed mammography system.
- Complete technical specifications.
- Confirmation of compliance with each minimum requirement.
- Identification and explanation of any exceptions or deviations.
- Detailed pricing.
- Implementation plan and timeline, including estimated delivery and installation dates.
- Warranty information.
- Service and maintenance options and pricing.
- Training plan.
- References from other Critical Access Hospitals or similarly sized rural healthcare organizations, currently using the proposed system, when possible.
- Identification and pricing of optional features/upgrades separately from the required system.
- Trade-in allowance and removal costs/terms.

Pricing

Pricing should identify, as applicable:

- Base Mammography System
- Required Accessories/Components
- Software/Licenses
- Shipping/Delivery
- Installation/Configuration
- Interfaces/Integration
- Training
- Other Required Costs
- Total Purchase and Implementation Price
- Optional Trade-In Allowance
- Net Price After Trade-In

Optional equipment and features should be listed and priced separately. Vendors must also identify all recurring software, licensing, maintenance and service costs.

Project Timeline

RFP Issued: September 23, 2026

Deadline for Vendor Questions: September 30, 2026

Proposal Due: October 7, 2026, by 5:00 p.m. CT

Anticipated Award: October 9, 2026

Submission Instructions

Proposals must be submitted electronically in PDF format by 5:00 p.m. CT on Wednesday, October 7, 2026, to Courtney Stambach, RT(R) at Courtney.Stambach@mobridgehospital.org and Trudy Kemnitz, RT(R) at Trudy.Kemnitz@mobridgehospital.org.

Evaluation Criteria

MRH&C will first determine whether each proposal meets the minimum requirements and can reasonably be expected to meet the July 31, 2027 implementation deadline.

Responsive proposals will then be evaluated based on:

Evaluation Factor	Points
Equipment/Technical Requirements	30
Implementation, Training & Service/Support	25
Experience, References & Past Performance	15
Warranty, Long-Term Support & Total Cost of Ownership	10
Price	20
Total	100

MRH&C intends to select the responsible vendor whose proposal provides the best overall value based on the published evaluation criteria. Award will not necessarily be made to the vendor offering the lowest initial purchase price.

MRH&C reserves the right to reject any or all proposals, waive minor irregularities, request clarification, and negotiate with the selected vendor consistent with applicable procurement requirements.

Proposal Certification

Proposals must be signed by an authorized representative of the vendor organization. By submitting a proposal, the vendor confirms that it has reviewed the requirements of this RFP and has clearly identified any specifications it is unable to meet.